



## Background...

# RMBNS HNI Product Solutions...

- **Investors Participation** – According to data from the NGX, in December 2020, the ratio of domestic to foreign participation in the market was **66:34** when compared to **51:49** in 2019.
- There was a similar growth of approximately **30% YoY** in the retail segment of the market during the same period, from **N477bn (\$1.3bn)** in 2019 to **N619bn (\$1.61bn)** in 2020.
- As of June 2021, it is interesting to note that the ratio of domestic to foreign participation on the NGX rose to **79:21**; while the retail segment command **32%** of the market's total volumes
- **HNI Product/Service** - The HNI product/service is exclusively designed for HNIs who desire to participate in the Nigerian Equities market and understand the risk and return trade off.
- **HNI Onboarding Criteria** – The product is opened to investors with:
  - a net worth in excess of **N100mn (\$245,000)** and sophistication to undertake high risk investment;
  - or with a minimum opening balance of **N5mn (\$12,500)** or transfer of shares worth same amount at current market prices

# RMBNS HNI VALUE PROPOSITION

